



# THE PARTNER PROCESS

## WHAT TO EXPECT WHEN PARTNERING WITH OUR TEAM

OUR COMMITMENT: ALWAYS STRIVE FOR CLIENT RETENTION AND SATISFACTION



### DISCOVERY

- Sales team initiates a conversation to listen to and learn about you.
- Identify your print and promotional needs.
- Provide the best solution to achieve your desired outcome.



### PROPOSAL

- Custom proposal developed and submitted to you.
- Sales team member to follow up on your proposal within 24 hours.
- Proposal revisions are made until it is agreed upon by you and Panther.



### SERVICE

- Introduction is made to your Client Service Representative.
- CSR will follow your project through proofing and production providing you with any updates as needed or requested.
- MIM Lite: access live updates, previous projects, invoices and more with this FREE services for all Panther clients.



### PRODUCTION

- Custom manufacture your project with high quality at the source.
- Your project is completed by the due date set by you and your Panther Sales Rep.
- Every job gets reviewed by our quality control program .



### FOLLOW UP AND RETENTION

- 30 day follow up.
- Continue our partnership with open and honest communication.
- Committed to your success.
- Bi-annual or Annual business review.
- Panther Sales Rep will follow up with you as requested and needed.



# **PANTHER**

*Premier Print Solutions*

Since 1987, Panther has been known for its premier work and service. We have continued to grow our ideas and market space for over 30 years. From large run traditional print to banners and promotional products, our team can get the job done for you.

SOLUTIONS PROVIDED

## **PRINT**

- Catalogs
- Magazines
- Pocket Folders
- Programs
- Flyers
- Postcards
- Forms
- Envelopes
- And more

## **SIGNS & LARGE FORMAT GRAPHICS**

- Banners (pop-up, indoor, outdoor and more)
- Large Posters
- Custom Shape Stickers and Decals
- Canvas Prints
- Blueprints
- Vehicle wraps

## **PROMOTIONAL PRODUCTS**

- Screen printing & Embroidery
- Drinkware
- Pens
- Trophy Engraving
- Plaques
- And thousands more

## **OUR CORE VALUES**

- 1. Dedicated to Client Satisfaction**
- 2. Innovative Thinkers**
- 3. Integrity**
- 4. Exceptional Quality**